



Rolando Y Cedillo Director of Compliance





David WaldCEO





Rolando Y Cedillo

Consultant (MSE, EMT, CSP) for ClickSafety – *Speaker*

Rolando's thirty-plus years of EHS&W experience in sub-orbital aerospace, heavy civil construction, consulting, manufacturing, oil and gas and petrochemical areas from in the field to C suite. Rolando has worked closely with industry and regulators to ensure programs meet regulatory requirements for environmental, safety, and health compliance. Rolando has also worked on numerous OSHA Voluntary Protection Program (VPP) Sites incorporating the best practices into the field.



David Wald

CEO and Co-founder for Aclaimant – Moderator

David has experience with being a CEO for a start-up on both sides of the venture world. He started his career in venture as part of the deal team at Lightbank, and as an early employee, operator, and Director at the Lightbank and TCV backed dough.com. David launched Aclaimant in 2013 with two other co-founders in order to innovate technology in risk and safety management. In 2021 David won Business Insurance's Breakout Award.





Agenda

- 10 things you should know about OSHA 10
 - What is OSHA 10 training
 - Program Growth & Benefits
 - Where safety & training converge
 - General versus specialty training
 - The difference between onboarding and OSHA 10
- Q&A with David & Rolando
 - Boosts productivity by 50% (ClickSafety)
 - Improves lag time by 50% (Aclaimant)





What is OSHA 10 Training

- Program Purpose
- The Outreach Training Program is a voluntary program. Its purpose is to promote workplace safety and health and to make workers more knowledgeable about workplace hazards and their rights.

New Worker

- Never worked in your field and not sure of what to expect
 - Walking in Blind



Start Work

- Shown on the job what to do and follow my lead and don't get hurt
 - Bad feeling about company, social media



Worker Quits or Gets Hurt

- Didn't get trained, was not informed and got hurt at work
- \$\$\$ / Direct & Indirect Cost

See OSHA \$afety Pays Program: www.osha.gov/safetypays/estimator





OSHA 10 - Growth and Benefits

Program Growth

• The OSHA Outreach Training Program was initiated in 1971 and has grown significantly in recent years. Now 10 OSHA Training Institutes (OTI) across the country Est. Trainers 15,391 in US.

Program Benefits

- Promotes safety culture through peer training
- Training is intended to be participatory, using hands-on activities
- Trainers are able to tailor the training topics based on specific needs of their audience
- Outreach training content includes hazard recognition and avoidance, workers' rights, employer responsibilities, and how to file a complaint; it emphasizes the value of safety and health to workers, including young workers
- Outreach training is available in languages other than English (Spanish, Polish, etc.)





OSHA 10 - Construction vs. General

Topics Covered as Examples: The 10-hour course is intended for entry level workers. Worker Topics Covered:

Topics – General Industry 1910	Topics – Construction 1926	Why
OHSA Details – Mission, Standards, Employer / Worker Responsibilities, Enforcement, Whistle Blowing	OHSA Details – Mission, Standards, Employer / Worker Responsibilities, Enforcement, Whistle Blowing	1970 - Deaths 14,000, 2.5 M disabled and 300,000 illness 2020 - Deaths 4,764, 2.7 M Injuries, 544,000 illness (78% COVID Related)
Required: Walking working surface, Exit Routes, Fire Prevention Plan, & Protection Electrical, PPE, Hazard Communication	Required: Focus 4 - Stuck by, Caught in or Between, PPE and Life Saving, Health Hazards	2020 - Deaths - Contact with object or eq. – 53 2022 OSHA Complaints - 32 complaints / week
Electives: Hazardous Material, Material Handling, Machine Guarding	Electives: Crane, Derrick, Hoist Elevators or Conveyors, Excavations, Material Handling, Storage, Use & Disposal, Scaffold, Stairway and Ladders, Tools - Hand and Power	2020 - Deaths - Falls – 1,008 2020 - Deaths - Electrical – 53 Overall
Optional: Best Practices, Problem Solving, Communication, Safety to Speak Up, Stop Work, etc.	Optional: Best Practices, Problem Solving, Communication, Safety to Speak Up, Stop Work, etc.	Complaints, attrition and litigation efforts to improve the safety concern process.





The difference of onboarding vs. OSHA 10

- How can employers blend traditional onboarding and site specific training?
- Initial process for Onboarding Workers: At the right time at the right cost & blended with site specific training
- Raising the bar of safety expectations for your site, your workforce and your company this with insight-driven tools minimize risk.

New Worker

- Receives consistent, repeatable online training
- Receives onboarding and training



Start Work

- Mentored on the job by mentor or supervisor, understands safety implications
- Knows where to access information and report issues



Worker is Trained

- Worker is an example employee or mentor and creates a safety culture
- Becomes a productive and efficient worker

See OSHA \$afety Pays Program: www.osha.gov/safetypays/estimator





Technology's Role in OSHA 10 Training

What is the value, and what do employees learn

• The 10-hour course initiates the onboarding process of a good foundation.

Where technology can help blend entry-level topics and employer requirements

- Easy-to-use software and tracking solution can provide you a historical and future view of your safety programs
- They can help identify Risk Waste by training employees to recognize potential incidents before they happen
- Training empowers your employees helping you not only attract and retain talent, but keep a
 positive reputation as a safe workplace

Value

 Peace of mind in managing Safety, a proven tool to initiate training and blended with a required training and reporting tool can provide cost savings and improve overall performance.





10 Things to Know about OSHA 10

- 1. Is OSHA training online as valuable as in person training?
- 2. How can Risk Managers select courses or topics that are specific to their organizations?
- 3. How does OSHA 10 promote adoption of a safety culture?
- 4. How can a safety training program help with employee retention and combat burnout?
- 5. How can teams ensure OSHA 10 takeaways are continuously practiced across all participants?
- 6. What role does technology play in an organization's safety culture?
- 7. Where can I find the direct / indirect cost of an injury?
- 8. How is training tied back to ROI? How do safety teams get the most cost-effective training?
- 9. What success metrics are important to track for safety organizations?
- 10. How do metrics on training, application, and delivery help the bottom line?







A complete solution to help you mitigate risk, improve productivity and reduce training costs.

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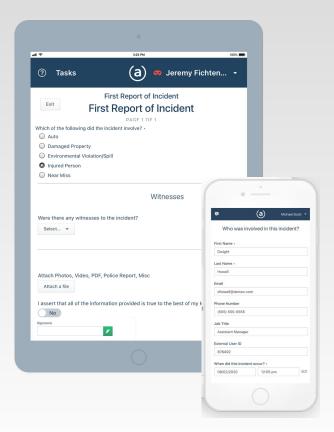
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Thank you!



